



Group Health Agents Wanted!

Are you looking for a new opportunity with an agency that offers more to their clients? Get the best of all worlds – a smaller, family-like business, with world class expertise and a great reputation! ABC offers client education, including a full line of seminars, regulatory and legislative assistance, a client-only website and so much more! To be considered, you must have current life license in the state of California. Agents specializing in large group and mid-size markets are our highest priority. Small group agents also considered. Multi-line expertise preferred; medical, dental, life, disability, HSA's, voluntary products. Self-insured knowledge a plus, but we will train in this area. Knowledge in pensions, particularly 401(k) also helpful, as well as Series 6 and Series 63, but not required. Special consideration for current blocks of business, however, current blocks not required for consideration for the right person. ABC will allow agents with an existing block of business to retain their block, although a service fee may be required to service the block. Special buy-outs of book acquired while under contract with ABC possible under contract. Agents will be provided a Client Service Team, a top Compliance Consultant and other sales and sales support tools. ABC has a unique marketing plan which includes client education, seminars and legislative/regulatory assistance, and some high-priority leads; however, agents are required to have their own leads as well.

Are you tired of working on your own with no customer service support, or are you tired of large-house politics? You may be exactly what we are looking for! We are looking for group specialists with high energy, a lust for sales, and someone not afraid to work hard enough to make the best income of their lives! Territories all over southern California available!

Submit your resume and cover letter telling us what you are looking for, the size of your current block of business and why you may be interested in joining our team for consideration. References and a copy of current agency agreement required for those currently retained by other agencies, following initial interview and invitation to go to step two. You may submit online, email it directly to dmcociu@advancedbenefitconsulting.com, or mail to Dorothy Cociu, Advanced Benefit Consulting, P.O. Box 6677, Fullerton, CA 92834.

Advanced Benefit Consulting & Insurance Services, Inc.

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