# Health Plan Financing and Cost Containment Digging Into the Details

Part 2 | June 8, 2022 | Zoom Webinar, 9 am 12 noon Pacific Time

Session 1-9 am – 9:45 am – Controlling Your RX Drug Costs in Your Health Plan; An In-Depth Analysis. It's a well-known fact: To control your health plan spend, you need to control your prescription costs. PBM Consultant Rob Shelley, President of Leaf Health will discuss the differences a PBM can make in your health plan costs, and give you helpful information on how to choose your PBM and how to determine your best fit. Chris Brown, Director of Business Development of RX Benefits, will discuss the best ways to lower your RX costs, and how to analyze your costs.

Session 2 – 9:45-10:30 – **Designing a Self-Funded Plan With the Goal of Cost Savings.** Dorothy Cociu, President of Advanced Benefit Consulting and MaryAnn Wessel, Senior Account Manager for EBA&M Corporation, a TPA, will walk you through some important ways to contain health plan costs in a self-funded health plan. A good plan design results in great savings! Learn how to design a cost-effective self-funded health plan!

Session 3 – 10:35-12 noon – **Reference-Based Pricing... The Good, The Bad and The Cost Savings... Is it Worth It?** The use of Reference-Based Pricing in self-funded health plans has proven to be a great cost savings method of health plan financing, but not without controversy and sometimes dissatisfaction. Hear the positives and negatives and how to do it right from our End User Panel- Employers, a stop loss carrier and an RBP vendor. Employers include Bill Struett, Treasurer, Triangle and Heimark Distributing, and Laura Robledo, HR and Payroll Manager of Tri-West, LTD. From the Stop Loss side, hear from Joe Dore, President, Mike Lanza, Vice President, Claims, and Tim Barden, Senior Underwriter of US Benefits. Also on our panel will be Kenny Bennett, from AMPS, an RBP vendor. Moderated by Dorothy Cociu, President of Advanced Benefit Consulting.

This webinar brought to you by:





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#### **Meet the Presenters**

An In-Depth Analysis of RX Cost Management & Using Plan Design to Contain Costs in Your Medical Plan 9 am to 10:30 am Pacific Time



(1.5 Hours HRCI Credit Available – sessions 1 and 2 combined)

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Robert Shelley, President, Leaf Health



Troy Lannoo, VP Client Engagement, Leaf Health



Chris Brown, Director, Business Development, RX Benefits



Maryann Wessel, Senior Account Manager, EBA&M



Dorothy Cociu, **President,** Advanced Benefit Consulting

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### We are proud to present



## Health Plan Financing & Cost Containment Part 2 – June 8, 2022

Meet the Presenters, Continued

### An In-Depth Analysis of Self-Funding with Reference-Based Pricing

10:35 am -12 noon (1.5 hours of HRCI credit available)



Bill Struett, Treasurer, Triangle & Heimark Distributing



Laura Robledo, HR/Payroll Manager, Tri-West, LTD



Kenney Bennett, Vice President, Sales, Pacific Region, AMPS



Dorothy Cociu, RHU, REBC, GBA, RPA, President, Advanced Benefit Consulting



Joseph Dore, President, US Benefits



Mike Lanza, VP, Claims, US Benefits



Tim Barden, VP, Underwriting, US Benefits



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